Press Release



Voelklinger Straße 4 D-40219 Düsseldorf Tel.: +49211 - 6793141 Fax: +49211 - 6793149

CLIB opens new representative office in Saint-Hyacinthe,

Quebec, Canada

07.08.2017

To increase the strong collaborations between the Canadian province of Quebec and Germany, an agreement for a CLIB representative office was signed by Cluster Industrial Biotechnology (CLIB) and Saint-Hyacinthe Technopole on Monday 24 July 2017 during the BIO World Congress in Montréal. Saint-Hyacinthe will be the second contact point for companies interested to get in touch with cooperation partners in Canada. CLIB opened its first Canadian representative office in Drayton Valley, Alberta, in 2009.

"Quebec and Germany share the very same bioeconomy vision and provide excellent academic and private facilities willing to cooperate in research, development and commercialization. Therefore I'm happy to see CLIB's next anchor in Canada opened," says Dr. Manfred Kircher, Chairman of the CLIB advisory board.

For more than a year and a half CLIB has been maintaining a close contact with Saint-Hyacinthe Technopole, which was initiated by CLIB's long-term Canada expert Bruno Wiest (Trade Commissioner, Embassy of Canada). During a 2016 delegation visit, CLIB members and partners met with Canadian researchers and entrepreneurs from Saint-Hyacinthe Technopole to discuss scientific topics and cooperation opportunities. These contacts were strengthened by the launch of the German-Canadian ZIM Funding Opportunities, launched during the delegation trip. This provides public funding options form collaborations between Germany and Canada. After the trip, both CLIB and Saint-Hyacinthe Technopole agreed to keep in close contact. This collaboration has now been further deepened, when on Monday 24 July 2017, Manfred Kircher (Chairman CLIB advisory board) and André Barnabé (General Manager, Saint-Hyacinthe Technopole), met at the Germany Council in Montréal to finalize the agreement for the new CLIB representative office in Quebec hosted by Saint-Hyacinthe Technopole.

Saint-Hyacinthe Technopole will support Clib's members to develop business in Canada by offering onthe-ground assistance, helping to reach new export markets and expand business in Canada and North America. Further on the Technopole will help to connect with qualified Canadian contacts for R&D partnering, commercialization or sourcing of technology.

CLIB is looking forward to a fruitful cooperation with Saint-Hyacinthe Technopole.

Saint-Hyacinthe Technopole manages economic development on the city of Saint-Hyacinthe's territory. Its mission is to attract new industrial and commercial businesses, as well as promote and develop tourism. One of the Technopole's main tasks is to attract potential investors to the Maskoutan region. It works closely with investors to help get their projects set up in the area and ensures their success. It

also manages and develops the technology park, the city of agri-food, veterinary and agri-environmental biotechnology. The Technopole also helps established businesses in the city centre with their development projects, namely by securing financing packages and guiding them.

ZIM (Zentrales Innovationsprogramm Mittelstand) is a funding programme by the German Federal Ministry for Economic Affairs for small and medium-sized enterprises (SMEs) with business operations in Germany which want to develop new or significantly improve existing products, processes or technical services. Public and private non-profit research and technology organisations (RTO) acting as a cooperation partner of a SME are also eligible for ZIM-funding. For more information see https://www.zim-bmwi.de/zim-overview.

CLIB²⁰²¹ is the competence network for industrial biotechnology with a strong base in the German Federal State of NRW and a strong international network. Founded 2007 in Düsseldorf, the cluster now counts over 100 members from academia, small and medium sized enterprises and the chemical industry. CLIB2021 organises its international collaborations and projects via five international offices in Canada, China, Malaysia, and Russia.

Contact: Cluster Industrielle Biotechnologie e.V. CLIB²⁰²¹

E-mail: info@CLIB2021.de / web: www.CLIB2021.com / Tel.: +49 - 211 - 67 931 41



Manfred Kircher (Chairman CLIB advisory board) and André Barnabé (General Manager)